



WattMate

Qualified WA solar and battery leads. Flat \$30 inc GST per accepted lead. Free to join.

WattMate is an independent Western Australian platform. We route homeowner enquiries from three consumer brands to installers across Perth and the South West Interconnected System.

Apply at wattmate.com.au/partner

The application takes about seven minutes. We review and respond within two business days.

What you get, and what it costs

Leads with substance

- Territory-routed leads from across Perth and the South West Interconnected System. You pick the regions and suburbs; leads in your area route to you.
- Every lead arrives complete — contact details, scope brief and property answers — and you're only billed for leads you accept.
- You choose which to take. Nothing is auto-assigned without you.
- A lead goes to no more than three installers, and fewer where fewer service the area.

One dashboard for the whole job

- Lead intake, quote builder, job tracking, customer comms, scheduling, invoicing and analytics in one place.
- A public directory listing with credential badges, so your licence and accreditation status is visible to customers.

LEAD PRICE

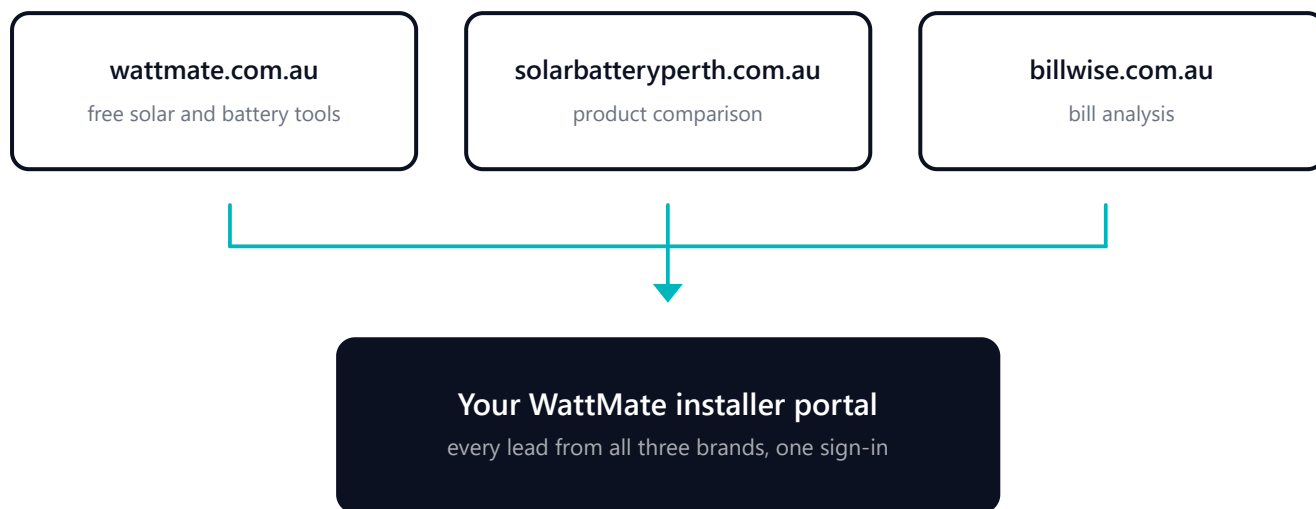
\$30 inc GST

Leads you decline cost nothing

per accepted lead · \$27.27 ex GST
a flat fee, never a percentage of your sale
invoiced monthly via Xero · no charge to
join

Full terms in the WattMate Installer Agreement, signed during onboarding. Want to read it first? Email admin@wattmate.com.au and we will send you a copy before you apply.

One platform behind three consumer brands



wattmate.com.au, solarbatteryp Perth.com.au and billwise.com.au are all operated by WattMate Pty Ltd.

WattMate is an independent referral and operations platform. We do not perform, subcontract or fund installation work. Installation contracts are between you and the customer. Our job is to bring you qualified enquiries and the tools to run them well.

Where we are

WattMate is a new platform. We are onboarding our first installer partners now, which means you deal directly with the director rather than an account team, and no promises are made about lead volume while the network grows.

17,000+ CEC-approved products in our comparison database.

How onboarding works

1 Read the offer

Everything in this pack is at wattmate.com.au/partner.

2 Apply in one online wizard

About seven minutes. Verify your email, enter your business details, services, credentials and profile, and sign the installer agreement electronically. No password to create.

3 Sign in straight away

Your sign-in link is emailed straight away; check junk mail if you don't see it. Sign in and pick the suburbs you cover.

4 We review your credentials and reputation

Approval is selective. We review your credentials and your reputation, and come back to you within two business days.

5 Leads route to your territory

After approval, leads in your coverage area land in your dashboard.

Have these ready

- ABN
- WA electrical contractor licence number
- SAA accreditation number
- Public liability certificate of currency
- NETCC signatory status (if applicable)

Credentials we ask for

Required: WA electrical contractor licence, ABN.

Recorded and reviewed: SAA accreditation, NETCC signatory status, public liability insurance.

Our team reviews these details before network approval.



Approved installers can display the **WattMate Certified** mark on their website, vehicles and quotes. Certified means your credentials have been reviewed, the installer agreement is signed, and you hold network approval. Not everyone gets it: we select installers on reputation, and we review feedback and completed installs periodically so the mark keeps its meaning over time.

Tiers scale features, not lead price

\$30 inc GST per accepted lead. The same price on every tier, with no monthly lead cap on any plan, including Basic.

Everyone starts on Basic. Upgrading is optional; it adds team capacity and premium features, and never changes what a lead costs or how many you can receive.

TIER	PRICE	BUILT FOR	INCLUDES
Basic	\$0/mo forever	Solo operator	Unlimited leads at \$30 · 100 WattCoin/mo · quote builder, job tracking, invoicing, directory listing
Full	\$149/mo inc GST \$135.45 ex GST	Established teams	Unlimited leads at \$30 · 2,000 WattCoin/mo · up to 20 team seats, 5 locations, white-label branding, API access, priority support
Enterprise	Custom pricing	Large groups	Unlimited leads at \$30 · 5,000 WattCoin/mo · unlimited seats and locations, SSO, custom domain, dedicated support

All prices in AUD and include GST. You are only ever billed for leads you accept, on every tier.

When to upgrade

Basic carries the full day-to-day toolkit and suits a solo operator indefinitely. Move to Full when you put on staff: up to 20 team seats, five locations, white-label branding, API access and priority support. Enterprise adds SSO, a custom domain and dedicated support for large groups. Lead flow works the same on every tier.

Common questions

What does a lead cost?

\$30 inc GST, flat, and only when you accept it. Declined leads are never billed. Never a percentage of your sale.

Who else gets the lead?

A lead goes to no more than three installers, and fewer where fewer service the area. You compete on service, not exclusivity: each installer who accepts is billed the same flat \$30, independently.

How do I leave?

There is no lock-in and no exit fee. Email admin@wattmate.com.au at any time and we close your account; your customers and jobs remain yours.

WattCoin credits

Every tier includes a monthly WattCoin allowance for optional, variable-cost extras such as AI quote review and electronic signatures. Credits roll over indefinitely, and top-ups start at \$5. These are entirely separate from lead pricing, which never uses credits.

When do I pay?

Per invoice via Xero, only for leads you accept. Joining costs nothing.

Do I have to buy a subscription?

No. Basic is \$0 forever. Every tier pays the same \$30 inc GST per accepted lead with no monthly cap; higher tiers add team capacity and premium features.

When do leads start arriving?

After approval, leads in your coverage area route to you as homeowners enquire. We make no volume promises while the network grows.

Prefer to talk first?

Rory O'Brien, Director

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admin@wattmate.com.au (accounts and support)

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wattmate.com.au

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